



Studer Innotec SA is a global market leader in development, production and sales of high-end inverters & solar charge controllers. Based in Switzerland, the 35-year-old company is exporting 50% of its production on all continents and in more than 100 countries

We are looking for our new Business Developer in various regions

Job title: Business Developer (f/m)

Type of contract: full time

Place: indifferent

Job description

- Active sales
- Closing deals and sales B2B
- Maintaining existing network of partners
- Active participation in product trainings, internal and external

Job requirements

- Technical degree with background in electronics or electrical engineering
- Experience in technical support and sales in the power electronics industry
- Language skills: good skills in English (C1), other languages a plus
- PC literacy: MS-Office

Personal competences

- Strong interpersonal, organizational and presentation skills
- Team player with willingness to learn
- Client orientated with teaching skills
- Availability to travel

We offer

- To be part of a dynamic team in a growing company
- Attractive revenue + incentive

Entry date: earliest

Please submit your resume and motivation letter in English to serge.remy@studer-innotec.com